



PROJECTS COMPLETED 2019 – 2024

1) TRAINING

- a. Business Engage: LEADERS' WALK CHALLENGE- Jumpshift Worth Training
- b. Business Engage: Rapid Turnaround Jumpshift Worth Training - Master Classes
- c. Business Engage: The Power of Advisory Boards Master Class Series.

2) Client: Pet Food Industry Global Leader

- a.
 - i. Fully Fledge Business Review.
 - ii. Setting up of Marketing, NPD processes.
 - iii. Setting up of Strategic Product Portfolio.
 - iv. Setting up NPD pipeline Priority Matrixes.
 - v. Setting up Company Brands Architectures.
- b.
 - i. Full Business Review and Strategy Set up for Incubation and Turnaround.
 - 1. 1. Enterprise / Group Structure
 - 2. 2. Constitution(s) / Mandate(s)
 - 3. 3. Governance, Audit & Risk
 - 4. 4. Brand(s) / CI
 - 5. 5. People / Culture
 - 6. 6. Financial
 - 7. 7. Systems & Processes
 - 8. 8. Customers
 - 9. 8. M.I.S / Management Reporting
 - 10. 9. Functional / Departmental
 - 11. 10. Competitors
 - ii. Business Incubation and Turnaround Strategy and Plans set up.
 - iii. Debt restructure advisory.
 - iv. Board positions Interim Management.

3) On Line/Ecommerce Projects:

- a. On Line Direct to Consumer Pet Food Project:
 - i. Pre Qualification and Deal Set up.
- b. On Line Cosmetic Project:
 - i. Pre Qualification and Deal Set up
- c. On Line Remote Learning Project:
 - i. Pre Qualification
- d. On Line Consumer Micro lending Project:
 - i. Pre Qualification
- e. On Line Crypto Currency and Trading Project:
 - i. Pre Qualification and Deal Set up

4) Renewables & New Energy

- a. Pre Qualification/Market Assessment and Deal Set up for:
 - i. Direct to Consumer Wind Generation project.
 - ii. Waste Management and Power Generation project.
 - iii. Emulsion Power Generation project.
 - iv. Solar Power Generation project.
 - v. Alternative Gas Distribution Project

5) Retail and FMCG Africa

- a. Business Analysis and Entry Recommendation in Africa for major European Retailer.
- b. Business Analysis and Entry Recommendation in Africa for major Italian Cosmetic player.
- c. Hair Care / Skin Care / Cosmetic Market Business Assessments and Entry Market Strategy in Africa for different 3 Global Investors.
- d. Distribution Set Up analysis and Recommendation in Nigeria/South Africa/East Africa for 2 Global Investors.
- e. Acquisition Mandate for Family Office

6) Food and Beverages

- a. Restaurants COVID19 and Post COVID19 Strategic Assessment, Business Strategy Definition and Set up.
- b. Premium - Niche on line Beverage business Pre Qualification and Deal set up.

7) Health Care

- a. Rental Equipment Company Pre Qualification, Market Assessment, Operating Model set up and Expansion Plan.
- b. High Segment Clinic Business Pre Qualification, Market Assessment, Operating Model set up and Expansion Plan.
- c. Low Income Clinic Business Pre Qualification, Market Assessment, Operating Model set up and Expansion Plan.
- d. Acquisition Mandate for Family Office

8) Turnaround:

a. Client Medical Device and Medical Services Provider

- i. Full Turnaround Project
- ii. Full Business Review and Strategy Set up for Incubation and Turnaround.
- iii. 1. Enterprise / Group Structure
- iv. 2. Constitution(s) / Mandate(s)
- v. 3. Governance, Audit & Risk
- vi. 4. Brand(s) / CI
- vii. 5. People / Culture
- viii. 6. Financial
- ix. 7. Systems & Processes
- x. 8. Customers
- xi. 8. M.I.S / Management Reporting
- xii. 9. Functional / Departmental
- xiii. 10. Competitors
- xiv. Business Incubation and Turnaround Strategy and Plans set up.
- xv. Debt restructure advisory.
- xvi. Board positions Interim Management.

9) Web 3

Tokenized Assets Business.

- a. Advisory Board Function
- b. Go To Market Strategy Definition

10) Health Care

2 Start-ups in Medical Devices:

- a. Advisory Board Function
- b. Go To Market Strategy Definition

11) Department of Trade and Industry

- a. LSF: Local Manufacturing Medical Devices Market Research and Strategic Recommendation Plan
- b. TIPS: Support to Medical Device Master Plan Development

12) Pet Care

- a. Due Diligence Acquisition in European Market

13) Medical Device

- a. Due Diligence Acquisition in European Market

14) Capital Raising

- a. Tokenized Asset European Business
- b. Cloud Storage European Business
- c. Electrical Motorbike European Business